

Experts at Sourcing Debt Capital Since 2001



Website

Who We Are

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Concord Serves As Exclusive Financial Advisor and Arranges \$6MM Real Estate Loan in 35 Days

Client:

Real Estate Developer
Midwestern United States

Financing Arranged:

\$6MM Real Estate Mortgage

Purpose:

Land Acquisition

Since 2001, our track record for closing retained assignments is over 95%. Our deep, long-term relationships with over 300 diversified capital providers covers the entire market and spectrum of potential lenders. If your business or a business you know has senior debt or mezzanine financing needs over \$2.0MM, call us for a complimentary consultation to explore various financing options in this challenging deal environment.



Thomas E. Jones Managing Partner 312.545.5200

ABOUT CONCORD FINANCIAL ADVISORS, LLC

Concord serves lower middle market companies and equity sponsors as a Debt Placement Agent. Concord has extensive experience, a nationwide network of Lender relationships, and unparalleled results in closing deals. With a 95% success rate and over 170 deals closed, we are celebrating 20 years in business at the end of 2020.

OUR CLIENT BASE / PROFILES

- Private and public companies
- Private equity sponsors
- Family businesses
- Entrepreneurs
- Manufacturing, distribution and select service companies
- \$20MM-\$500MM in revenues
- \$2-\$150MM in credit facilities
- \$0-\$50MM EBITDA

OUR PRODUCTS

- Cash flow loans
- Unitranche financing
- Subordinated/mezzanine financing
- · Equity financing
- Real Estate/M&E term loans
- Sale/leasebacks
- Bridge loans
- DIP loans
- SBA loans 7(a) and 504
- USDA loans
- Select M&A transactions

CHICAGO

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