

Our Mission — We source the most creative financing solutions with optimal terms from lenders that understand our clients’ businesses, resulting in significant savings of time and money for our clients.

Our Difference — We leverage our knowledge, experience and relationships and offer the benefits of a “one-stop service,” to procure the best credit terms and deliver exceptional results.

Knowledge

We know how to find the right lender and the right deal, quickly and efficiently.

Relationships

We have personal relationships with over 300 diversified capital providers.

Experience

We have over 100 years of combined corporate finance experience.

Results

We have a proven track record of delivering exceptional outcomes.

95%

close % of retained assignments

175+

successfully closed transactions

\$1.9B

in debt raised since inception

Value Proposition

- Save Time & Money with Streamlined “One-Stop” Process
- Ensure the Best Deal Terms & Strong Lender Compatibility
- Quicker & More Efficient Financing Process
- Leverage Our Established Credibility & Industry Knowledge
- No-Cost, Upfront Screening of Transaction

Services

- Debt Advisory & Placement
- Credit Market Advisory
- Debt Restructuring
- M&A & Equity Deals

Products

- Asset-Based Loans
- Cash Flow Loans
- Unitranche Financing
- Subordinated / Mezzanine Financing
- Real Estate / M&E Term Loans
- Sale / Leasebacks
- Bridge Loans
- DIP (Debtor-in-Possession) Loans
- SBA Loans 7(a) and 504
- USDA Loans
- Factoring & Purchase Order Financing
- Select M&A & Equity Transactions

Clients

- Private & public companies
- Private equity & independent sponsors
- Family offices
- Capital providers

Company Profile

- \$20 - \$500MM in revenues
- \$2MM - \$150MM in credit facilities
- \$0 - \$50MM EBITDA

*Industry agnostic



Leading Consumer Packaging Company
Alsip, Illinois

Senior Secured Credit Facilities
\$15,000,000
\$10MM Revolving Line of Credit
\$2.5 Capital Facility Loan
\$2.5 Equipment Term Loan

Refinance Existing Debt & Support Working Capital

The undersigned acted as exclusive financial advisor to the company on this transaction.



ConcordFinancialAdvisors.com

High-End Jewelry Stores

\$20MM

Senior Secured Revolving Line of Credit

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The O’Gara Group
Fairfield, OH

Refinance Existing Debt & Support Working Capital

\$21,000,000

Senior Secured Revolving Line of Credit

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Midwest Specialty Piping Manufacturer

\$18,000,000

Senior Secured Revolving Line of Credit

Refinance Existing Debt & Support Working Capital

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ConcordFinancialAdvisors.com

Healthcare Services Provider

Midwestern U.S.

Senior Secured Credit Facilities

\$26,250,000

\$20MM

Senior Secured Revolving Line of Credit

\$6.25MM

Senior Secured Term Loan

To Refinance Existing Debt & Support Working Capital

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ConcordFinancialAdvisors.com



Summit Golf Brands, Inc.

\$15,000,000

Senior Secured Revolving Line of Credit

Refinance Existing Debt & Provide Additional Working Capital

The undersigned acted as exclusive financial advisor to the Company on this transaction.



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Testimonials

“ Concord’s process was very efficient and allowed Vista-Pro Management to concentrate on running the business. Concord quickly identified the most appropriate lenders for this refinancing and saved our team a lot of valuable time. We are very happy with our new Senior Lender and with Concord’s process.

John Hatherly, Managing Partner, Wynnchurch Capital

“ Concord was a true partner and identified qualified lenders that understand our business and negotiated the terms and structure of our lending arrangement with our new lender. We are extremely pleased with the work ethic, strategic input and results provided by Concord.

Kevin Flanagan, CEO, Hufcor, Inc.



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