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**Concord Serves As Exclusive Financial Advisor
and Arranges \$8MM in Senior Debt
within 45 days**



Client:

Henry F. Teichmann, Inc.

Canonsburg, PA

Financing Arranged:

\$8MM Senior Secured Revolving Line of Credit

Purpose:

**To Refinance Existing Debt & Provide
Additional Working Capital**

“We were pleased to work with Tom Jones and his team at Concord. Because they know the lender landscape so well, Concord was able to walk

us through how best to position the company and structure our financing to give us the best outcome in a tough credit environment. Their professionalism and ability to move quickly in getting the transaction completed was outstanding – we were able to close the transaction within 45 days which is very noteworthy in the current market. We would recommend Concord to any company looking for help with their financing needs.”

*Andrew Sticha, Treasurer
Henry F. Teichmann, Inc.*

WHY CHOOSE CONCORD FINANCIAL ADVISORS?

- **95% success rate** closing deals for **21 years** with **\$1.75B in debt financing** arranged and **over 175 deals closed**.
- **Closed** recent deals in **less than 45 days** during COVID-19.
- Concord serves **lower middle market companies** and **equity sponsors** as a **Debt Placement Agent**.
- Concord has over **100 years of collective corporate finance experience** and a **nationwide network of deep lender relationships** that cover the entire market and spectrum of financiers.
- Our **knowledge, experience, relationships & results** are unparalleled.

If your business or a business you know has senior debt or mezzanine financing needs over \$2.0MM, call us for a **complimentary consultation** to explore various financing options.

Thank you.



Thomas E. Jones
Managing Partner
312.545.5200

[Email Tom](#)

OUR CLIENT BASE / PROFILES

- Private and public companies
- Private equity & independent sponsors
- Family offices
- Capital providers
- Entrepreneurs
- Manufacturing, distribution and select service companies
- \$20MM-\$500MM in revenues

OUR PRODUCTS

- Asset-based loans
- Cash flow loans
- Unitranche financing
- Subordinated/mezzanine financing
- Equity financing
- Real Estate/M&E term loans
- Sale/leasebacks
- Bridge loans
- DIP loans

- \$2-\$150MM in credit facilities
- \$0-\$50MM EBITDA
- SBA loans 7(a) and 504
- USDA loans
- Factoring & purchase order financing
- Select M&A & Equity transactions

CHICAGO

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Connect with us

