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## Concord Serves As Exclusive Financial Advisor and Arranges \$15MM in Senior Debt



### Client:

**Summit Golf Brands, Inc.**

### Financing Arranged:

**\$15MM Senior Secured Revolving Line of Credit**

### Financing Provided By:

**CIBC Bank USA**

### Purpose:

**To Refinance Existing Debt & Provide  
Additional Working Capital**

"At the beginning of our process, the team at Concord Financial Advisors took the time to fully understand our business and what we were looking for in a new lending partner. By effectively pre-screening lenders from their extensive network before the process started, they quickly developed a very competitive process that ultimately led to a much improved credit facility and financial partner in CIBC for Summit Golf Brands. I highly recommend Tom Jones and his team to any company thinking about exploring new options in the credit markets."

*Chad Delp, President & CEO  
Summit Golf Brands, Inc.*

Since 2001, our track record for closing retained assignments is over 95%. Our deep, long-term relationships with over 300 diversified capital providers covers the entire market and spectrum of potential lenders. If your business or a business you know has senior debt or mezzanine financing needs over \$2.0MM, call us for a complimentary consultation to explore various financing options in this challenging deal environment.



**Thomas E. Jones**  
Managing Partner  
312.545.5200

Thank you.

[Email Tom](#)

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## ABOUT CONCORD FINANCIAL ADVISORS, LLC

Concord serves lower middle market companies and equity sponsors as a Debt Placement Agent. Concord has extensive experience, a nationwide network of Lender relationships, and unparalleled results in closing deals. With a 95% success rate and over 170 deals closed, we are celebrating 20 years in business at the end of 2020.

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## OUR CLIENT BASE / PROFILES

- Private and public companies
- Private equity sponsors
- Family businesses
- Entrepreneurs
- Manufacturing, distribution and select service companies
- \$20MM-\$500MM in revenues
- \$2-\$150MM in credit facilities
- \$0-\$50MM EBITDA

## OUR PRODUCTS

- Cash flow loans
- Unitranche financing
- Subordinated/mezzanine financing
- Equity financing
- Real Estate/M&E term loans
- Sale/leasebacks
- Bridge loans
- DIP loans
- SBA loans 7(a) and 504
- USDA loans
- Select M&A transactions

## CHICAGO

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**Connect with us**

