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Concord Serves as Exclusive Financial Advisor and Arranges \$6MM in Senior Debt

Client:

**CoreCentric Solutions, Inc.
Carol Stream, IL**

Financing Arranged:

\$6,000,000

Senior Secured Revolving Line of Credit

Purpose:

**Refinance Existing Debt &
Support Working Capital**

"Tom Jones and the team at Concord provided a complimentary assessment of our business and debt financing needs. Based on that

review, Concord was able to execute our proposal by screening and qualifying the best Lenders for our credit request and ensure we obtained the best possible terms in the middle of a pandemic. They were strong advocates on our behalf and negotiated a deal structure that worked well for CoreCentric. Concord saved us valuable time by quickly aligning Lenders with our strategic objectives. We highly recommend utilizing Concord's services for companies looking to restructure their debt financing requirements."

*Brian Cassell, Chief Financial Officer
CoreCentric Solutions, Inc.*

Since 2001, our track record for closing retained assignments is over 95%. Our deep, long-term relationships with over 300 diversified capital providers covers the entire market and spectrum of potential lenders. If your business or a business you know has senior debt or mezzanine financing needs over \$2.0MM, call us for a complimentary consultation to explore various financing options in this challenging deal environment.

Thank you.



Thomas E. Jones

Managing Partner

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ABOUT CONCORD FINANCIAL ADVISORS, LLC

Concord serves lower middle market companies and equity sponsors as a Debt Placement Agent. Concord has extensive experience, a nationwide network of Lender relationships, and unparalleled results in closing deals. With a 95% success rate and over 170 deals closed, we are celebrating 20 years in business at the end of 2020.

OUR CLIENT BASE/PROFILES

- Private and public companies
- Private equity sponsors
- Family businesses
- Entrepreneurs
- Manufacturing, distribution and select service companies
- \$20MM-\$500MM in revenues
- \$2-\$150MM in credit facilities
- \$0-\$50MM EBITDA

OUR PRODUCTS

- Asset based loans
- Cash flow loans
- Unitranche financing

- Subordinated/mezzanine financing
- Equity financing
- Real Estate/M&E term loans
- Sale/leasebacks
- Bridge loans
- DIP loans
- SBA loans 7(a) and 504
- USDA loans
- Select M&A transactions

CHICAGO

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