

Experts at Sourcing Debt Capital Since 2001



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## Concord Serves As Exclusive Financial Advisor and Arranges \$20MM in Senior Debt

Client: Luxury Jewelry Retailer Northeastern U.S.

## **Financing Arranged:**

**\$20MM Senior Secured Revolving Line of Credit** 

### **Purpose:**

## Refinance Existing Debt & Provide Additional Working Capital

Since 2001, our track record for closing retained assignments is over 95%. Our deep, long-term relationships with over 300 diversified capital providers covers the entire market and spectrum of potential lenders. Should a company in your portfolio need Senior Debt or Mezzanine Financing, or if you know of a company in need of debt financing, please call us to discuss the circumstances. We provide a complimentary assessment and Deal Teaser to pre-qualify and screen lenders.

Thank you.



Thomas E. Jones Managing Partner tomjones@concordfinancialadvisors.com Cell: 312.545.5200

#### ABOUT CONCORD FINANCIAL ADVISORS, LLC

Middle market companies seeking access to debt capital require a trusted advisor to help them navigate the often convoluted financing process. Concord's clients rely on our broad financial expertise and deep relationships with a wide range of capital providers in offering tailored debt financing solutions that result in significant savings of time and money for our clients.

Concord has closed over 95% of its retained assignments totaling over \$1.6 billion since its inception in 2001.

#### **OUR CLIENT BASE/PROFILES**

- · Private and public companies
- Private equity sponsors
- Family businesses
- Entrepreneurs
- Manufacturing, distribution and select service companies
- \$20MM-\$500MM in revenues
- \$2-\$150MM in credit facilities
- \$0-\$50MM EBITDA

#### **OUR PRODUCTS**

- Asset based loans
- Cash flow loans
- Unitranche financing
- Subordinated/mezzanine financing
- Equity financing
- Real Estate/M&E term loans
- Sale/leasebacks
- Bridge loans
- DIP loans
- SBA loans 7(a) and 504
- USDA loans
- Select M&A transactions

#### **CHICAGO**

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#### **INDIANAPOLIS**

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