

**Our Mission** — We source the most creative financing solutions with optimal terms from lenders that understand our clients' businesses, resulting in significant savings of time and money for our clients.

**Our Difference** — We leverage our knowledge, experience and relationships and offer the benefits of a "one-stop service," to procure the best credit terms and deliver exceptional results.

#### Knowledge

We know how to find the right lender and the right deal, quickly and efficiently.

#### Experience

We have over 100 years of combined corporate finance experience.

#### Relationships

We have personal relationships with over 300 diversified capital providers.

#### Results

We have a proven track record of delivering exceptional outcomes.

95%

close % of retained assignments

170+

successfully closed transactions

\$1.6B

in debt raised since inception

#### Value Proposition

- Save Time & Money with Streamlined "One-Stop" Process
- Ensure the Best Deal Terms & Strong Lender Compatibility
- Quicker & More Efficient Financing Process
- Leverage Our Established Credibility & Industry Knowledge
- No-Cost, Upfront Screening of Transaction

#### Services

- Debt Advisory & Placement
- Credit Market Advisory
- Debt Restructuring
- M&A & Equity Deals

#### Products

- Asset-Based Loans
- Cash Flow Loans
- Unitranche Financing
- Subordinated / Mezzanine Financing
- Real Estate / M&E Term Loans
- Sale / Leasebacks
- Bridge Loans
- DIP (Debtor-in-Possession) Loans
- SBA Loans 7(a) and 504
- USDA Loans
- Factoring & Purchase Order Financing
- Select M&A & Equity Transactions

#### Clients

- Private & public companies
- Private equity & independent sponsors
- Family offices
- Capital providers

#### Company Profile

- \$20 - \$500MM in revenues
- \$2 - \$150MM in credit facilities
- \$0 - \$50MM EBITDA

\*Industry agnostic



**Leading Consumer Packaging Company**

Alsip, Illinois

SENIOR SECURED CREDIT FACILITIES

**\$15,000,000**

\$10MM Revolving Line of Credit  
\$2.5 Capital Facility Loan  
\$2.5 Equipment Team Loan

Refinance Existing Debt & Support Working Capital

The undersigned acted as exclusive financial advisor to the company on this transaction.

**Marketing Service Company**

Midwestern U.S.

SENIOR CREDIT FACILITIES

**\$14,800,000**

\$5.0MM Revolving Line of Credit  
\$3.6MM SBA 504 Term Loan  
\$2.22MM SBA 504 Term Loan  
\$1.2MM SBA 504 Term Loan  
\$2.8MM SBA 7a Term Loan

Refinance Existing Debt & Support Working Capital

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**Automotive Heat Transfer Products North America**

SENIOR SECURED CREDIT FACILITIES

**\$15,000,000**

\$15,000,000 Revolving Line of Credit

Refinance Existing Debt & Support Working Capital

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**Specialty Piping Manufacturer**

Midwestern U.S.

SENIOR SECURED CREDIT FACILITIES

**\$18,000,000**

**\$18,000,000**

REVOLVING LINE OF CREDIT

Refinance Existing Debt & Support Working Capital

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**Healthcare Service Provider**

Midwestern U.S.

SENIOR SECURED CREDIT FACILITIES

**\$26,250,000**

**\$20,000,000**

SENIOR SECURED REVOLVED LINE OF CREDIT

**\$6.25 MM**

Senior Secured Term Loan

Refinance Existing Debt & Support Working Capital

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**Tap Room Gaming, LLC.**

Illinois

SENIOR SECURED CREDIT FACILITIES

**\$15,500,000**

**\$500,000**

REVOLVING LINE OF CREDIT

**\$15,000,000**

SENIOR TERM LOAN

Provide Acquisition Financing, Refinance Existing Debt, Support Working Capital

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**Testimonials**

“ Concord’s process was very efficient and allowed Vista-Pro Management to concentrate on running the business. Concord quickly identified the most appropriate lenders for this refinancing and saved our team a lot of valuable time. We are very happy with our new Senior Lender and with Concord’s process.  
**John Hatherly, Managing Partner, Wynnchurch Capital**

“ Concord was a true partner and identified qualified lenders that understand our business and negotiated the terms and structure of our lending arrangement with our new lender. We are extremely pleased with the work ethic, strategic input and results provided by Concord.  
**Kevin Flanagan, CEO, Hufcor, Inc.**



National coverage of middle market with offices in Chicago & Indianapolis

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