



Experts at Sourcing Debt Capital
Since 2001



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\$3.75MM of Senior Debt for Minority-Owned Construction Contractor

Below you'll find the story of how we secured a new lender for one of Chicago's leading minority-owned construction contractors.

Since 2001, our track record for closing retained assignments is over 95%. Should a company in your portfolio need Senior Debt or Mezzanine Financing, or if you know of a company in need of debt financing, please call us to discuss the circumstances. We provide a complimentary assessment and Deal Teaser to pre-qualify and screen lenders.

Thank you.



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"Concord's lender contacts and full service debt placement process saved us a significant amount of time and resources as Concord managed the entire transaction process and negotiated an attractive deal structure with a local bank who understands our business. We are very pleased with the results and highly

recommend Concord's services."

*- Robert J. McGee, Jr., President
II In One Contractors, Inc.*

The Client

II In One Contractors, Inc.



Financing Provided

\$3.5MM Revolving Line of Credit
\$250K Term Loan

*Concord Financial Advisors, LLC acted as exclusive financial advisor
to II In One Contractors, Inc. on this transaction.*

The Engagement

Concord Financial Advisors, LLC closed a \$3,500,000 Senior Secured Revolving Line of Credit and \$250,000 Term Loan for II In One Contractors, Inc. ("Company") located in Chicago, IL. The Company specializes in carpentry, excavation, form and place concrete, masonry, reinforcement steel placement and structural steel erection.

The Concord Close

Concord created a detailed memorandum featuring the Company's seasoned management team and its industry position as one of Chicago's leading minority-owned contractors. Utilizing Concord's 100+ years of collective corporate finance experience and strong relationships with multiple lenders, Concord quickly identified qualified banks and other financial institutions that were knowledgeable in the industry.

After conducting a targeted search process for local banks who understand the industry, Concord secured a very attractive loan structure from a local bank that met all of the Company's financing objectives.

*Do you have a client in need of a creative financing solution?
Please think of Concord Financial Advisors, LLC.*

ABOUT CONCORD FINANCIAL ADVISORS, LLC

Middle market companies seeking access to debt capital require a trusted advisor to help them navigate the often convoluted financing process. Concord's clients rely on our broad financial expertise and deep relationships with a wide range of capital providers in offering tailored debt financing solutions that result in significant savings of time and money for our clients.

Concord has closed over 95% of its retained assignments and more than 160 successful transactions totaling over \$1.5 billion since its inception in 2001.

OUR CLIENT BASE/PROFILES

- Private and public companies
- Private equity sponsors
- Family businesses
- Entrepreneurs
- Manufacturing, distribution and select service companies
- \$20MM-\$500MM in revenues
- \$2-\$150MM in credit facilities

- \$0-\$50MM EBITDA

OUR PRODUCTS

- Asset based loans
- Cash flow loans
- Unitranche financing
- Subordinated/mezzanine financing
- Equity financing
- Real Estate/M&E term loans
- Sale/leasebacks
- Bridge loans
- DIP loans
- SBA loans 7(a) and 504
- USDA loans
- Select M&A transactions

CHICAGO

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