

Products

- Asset-based loans
- Cash flow loans
- Unitranche financing
- Subordinated/mezzanine financing
- Equity financing
- Real Estate/M&E term loans
- Sale/leasebacks
- Bridge loans
- DIP loans
- SBA loans 7(a) and 504
- USDA loans
- Select M&A transactions

Client Base

- Private & public companies
- Private Equity sponsors
- Family businesses
- Entrepreneurs

Client Profile

- Manufacturing
- Distribution
- Select service companies
- \$20MM - \$500MM in revenues
- \$2MM - \$150MM in credit facilities
- \$0 - \$50MM EBITDA

Knowledge – Experience – Relationships

Concord Financial Advisors, LLC, has one mission: We source the most creative financing solutions with optimal terms from lenders that understand our clients' businesses, resulting in significant savings of time and money for our clients.

We leverage our **knowledge, experience** and **relationships** and offer the benefits of a "one-stop service," so our clients can focus on operations and management rather than the complexities of financing their businesses.

Knowledge

- Our team knows how to find the right lender and the right deal, quickly and efficiently.
- We create competition for the deal, so our clients get the most advantageous terms and conditions.

Experience

- Our team has over 125 years of combined corporate finance experience.
- Concord has closed over 95% of our retained assignments, with more than 160 successful transactions in excess of \$1.5 billion in debt raised since we began in 2001.
- We identify the ideal lenders who understand our clients' unique businesses and financing needs.

Relationships

- Our personal relationships with over 300 diversified capital providers cover the entire market and spectrum of potential lenders.
- We work on our clients' behalf and tell their stories to targeted lenders with whom we have deep, long-term relationships, eliminating the need for our clients to tell their story multiple times to multiple lenders.
- We provide an upfront screening of the transaction with potential lenders at no cost to our prospective clients.

CHICAGO

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Leading Consumer Packaging Company
Alsip, Illinois

Senior Secured Credit Facilities
\$15,000,000
\$10MM Revolving Line of Credit
\$2.5 Capital Facility Loan
\$2.5 Equipment Term Loan

Refinance Existing Debt & Support Working Capital
The undersigned acted as exclusive financial advisor to the company on this transaction.



ConcordFinancialAdvisors.com

Marketing Services Company
Midwestern U.S.

Senior Credit Facilities
\$14,800,000

\$5.0MM Revolving Line of Credit
\$3.6MM SBA 504 Term Loan
\$2.2MM SBA 504 Term Loan
\$1.2MM SBA 504 Term Loan
\$2.8MM SBA 7a Term Loan

Refinance Existing Debt & Support Working Capital
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ConcordFinancialAdvisors.com



Hufcor, Inc.
Movable Wall Manufacturer and Distributor
Janesville, WI

\$20,000,000

Senior Secured Revolving Line of Credit

\$6,000,000

Term Loan

Refinance Existing Debt & Support Working Capital

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ConcordFinancialAdvisors.com



A portfolio company of



Automotive Heat Transfer Products
North America

Senior Secured Credit Facility

\$15,000,000

\$15,000,000 Revolving Line of Credit
Refinance Existing Debt & Support Working Capital

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Food Manufacturer

\$80,000,000
Senior Credit Facility

Exclusive Debt Placement Agent

February 2013



ConcordFinancialAdvisors.com



Elite Companies -
Manufacturer of Precision Sheet Metal
Fabricated Component and Assemblies-Illinois

Senior Secured Credit Facilities

\$9,865,000

\$5,000,000 Revolving Line of Credit
\$2,365,000 Letter of Credit to Support an IRB
\$1,500,000 Term Loan
\$1,000,000 Capital Expenditure Line of Credit

Refinance Existing Debt and Support Working Capital

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Private Equity Fund

Aftermarket Automotive Parts
California

Senior Secured Credit Facility

\$11,100,000

\$10,000,000 Revolving Line of Credit
\$376,000 M&E Term Loan
\$624,000 Overadvance

Refinance Existing Debt & Support Working Capital

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ConcordFinancialAdvisors.com

Healthcare Services Provider
Midwestern U.S.

Senior Secured Credit Facilities

\$26,250,000

\$20MM

Senior Secured Revolving Line of Credit

\$6.25MM

Senior Secured Term Loan

To Refinance Existing Debt & Support Working Capital

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Tap Room Gaming, LLC.
Illinois

Senior Secured Credit Facilities

\$15,500,000

\$500,000

Revolving Line of Credit

\$15,000,000

Senior Term Loan

Provide Acquisition Financing, Refinance Existing Debt and Support Working Capital

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