

Our Mission — We source the most creative financing solutions with optimal terms from lenders that understand our clients' businesses, resulting in significant savings of time and money for our clients.

Our Difference - By leveraging our extensive knowledge, proven experience, and strong relationships, we provide the benefits of a "one-stop-service" and secure the best credit terms with exceptional results.

Knowledge

We specialize in connecting clients with the most suitable lenders and crafting optimal financing solutions tailored to their needs.

Relationships

We have personal relationships with over 300 diversified capital providers.

Experience

We have over 100 years of collective corporate finance experience.

Results

We have a proven track record of consistently delivering exceptional outcomes.

95%

success rate since 2001

180+

closed transactions

\$2.0B+

debt raised since inception

Value Proposition

- Save Time & Money with Streamlined "One-Stop" Process
- Ensure the Most Favorable Deal Terms and Strong Lender Compatibility
- Quicker & More Efficient Financing Process
- Leverage Our Established Credibility & Industry Knowledge

No-Cost, Upfront Screening of Transaction – Concord often figures out the solution before we are hired.

Services

- Debt Advisory & Placement
- Credit Market Advisory
- Debt Restructuring
- M&A & Equity Deals

Products

- Asset-Based Loans
- Cash Flow Loans
- Unitranche Financing
- Subordinated / Mezzanine Financing
- Real Estate / M&E Term Loans
- Sale / Leasebacks
- Bridge Loans
- DIP (Debtor-in-Possession) Loans
- SBA Loans 7(a) and 504
- USDA Loans
- Factoring & Purchase Order Financing
- Select M&A & Equity Transactions

Clients

- Private & public companies
- Private equity & independent sponsors
- Family offices
- Capital providers

Company Profile

- \$20 - \$500MM in revenues
- \$2MM - \$150MM in credit facilities
- \$0 - \$50MM EBITDA

*Industry agnostic

Food Manufacturer

\$80,000,000
Senior Credit Facility
Exclusive Debt Placement Agent
February 2013

ConcordFinancialAdvisors.com

Healthcare Services Provider Midwestern U.S.

Senior Secured Credit Facilities
\$26,250,000
\$20MM
Senior Secured Revolving Line of Credit
\$6.25MM
Senior Secured Term Loan
To Refinance Existing Debt & Support Working Capital
The undersigned acted as exclusive financial advisor to the company on this transaction.

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Wireless Telecommunications Company Southern US

\$35,000,000
Senior Secured Revolving Line of Credit
Refinance Existing Debt & Support Working Capital
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Midwest Specialty Piping Manufacturer

\$18,000,000
Senior Secured Revolving Line of Credit
Refinance Existing Debt & Support Working Capital
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Leading Consumer Packaging Company Alsip, Illinois

Senior Secured Credit Facilities
\$15,000,000
\$10MM Revolving Line of Credit
\$2.5 Capital Facility Loan
\$2.5 Equipment Term Loan
Refinance Existing Debt & Support Working Capital
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Summit Golf Brands, Inc.

\$15,000,000
Senior Secured Revolving Line of Credit
Refinance Existing Debt & Provide Additional Working Capital
The undersigned acted as exclusive financial advisor to the Company on this transaction.

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ACMS Group Inc. Indiana

\$25,000,000
Senior Secured Revolving Line of Credit
Refinance Existing Debt & Support Working Capital
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Drywall Contractor East Coast

\$30,000,000
Senior Secured Revolving Line of Credit
Refinance Existing Debt & Support Working Capital
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Testimonials

Concord’s process was very efficient and allowed management to concentrate on running the business. Concord quickly identified the most appropriate lenders for this refinancing and saved our team a lot of valuable time. We are very happy with our new Senior Lender and with Concord’s process.
John Hatherly, Managing Partner, Wynnchurch Capital

Concord pre-screened our deal and introduced us to our new lender to discuss the pros and cons of the deal, the structure, and how best to get it done prior to our engaging Concord. Once engaged, we were able to immediately start a deal process and close with that lender who has fulfilled our capital needs to provide for our future growth. We highly recommend Concord for anyone looking for debt financing. Their ability to move to a closing efficiently and economically is impressive. And their dedication to their clients and getting the deal done is equally impressive.
Bo DePaoli, CEO, ACMS Group, Inc.

Let’s get started with a no-obligation assessment of your financing needs



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