

Concord Financial Advisors, LLC Secures \$5,000,000
Senior Secured Revolving Line of Credit for
Concrete Structures of the Midwest, Inc.



**Concrete Structures
of the Midwest, Inc.**
West Chicago, Illinois
**Senior Secured
\$5,000,000
Revolving Line of Credit**
Support Working Capital Needs Related
to Growing Work Backlog

*The undersigned acted as exclusive financial advisor to the
Company on this transaction.*



ConcordFinancialAdvisors.com

THE ENGAGEMENT

Concord Financial Advisors, LLC announces the closing of a \$5,000,000 Senior Secured Revolving Line of Credit for Concrete Structures of the Midwest, Inc. ("Company") located in West Chicago, IL. The Company specializes in cast-in-place concrete construction and design for airport runways, highways, high-rise buildings, specialty flooring, etc.

THE CONCORD CLOSE

Concord created a detailed memorandum featuring the Company's leading industry position, strong ownership / management team and increased market share. Concord drew on its team's 100+ years of experience to identify multiple bank and non-bank financial institutions that were comfortable with the industry.

After conducting a targeted search process that generated multiple Proposals, Concord secured an attractive loan structure from a local bank that met all of the Company's financing objectives.

"Concord's team saved us a significant amount of time and money by quickly identifying qualified lenders that understand our business and negotiating the terms and structure of our lending arrangement with our new lender. We are very happy with our new lender and thankful that we hired Concord."

Frank Aiello
President
Concrete Structures of the Midwest, Inc.

ABOUT:

Middle market companies seeking access to debt capital require a trusted advisor to help them navigate the often convoluted financing process. Concord's clients rely on our broad financial expertise and deep relationships with a wide range of capital providers in offering tailored debt financing solutions that result in significant savings of time and money for our clients. Concord has closed over 90% of its retained assignments and more than 140 successful transactions totaling over \$1.2 Billion since its inception in 2001.

ConcordFinancialAdvisors.com



Experts at Sourcing Debt Capital

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PRODUCTS

- Asset-based loans
- Cash flow loans
- Unitranche financing
- Subordinated / mezzanine
- Equity financing
- Real Estate / M&E term loans
- Sale / leasebacks
- Bridge loans
- DIP loans
- SBA loans 7(a) and 504
- Select M&A Transactions

CLIENT PROFILES

- Manufacturing, distribution & select service companies
- Real estate
- Private equity sponsors
- \$20 MM - \$500 MM in revenues
- \$2 MM - \$150 MM in credit facilities
- \$0 - \$50 MM EBITDA

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