

**Concord Financial Advisors, LLC (Milwaukee, WI Office)
Secures \$2.5 Million of Senior Secured Credit Facilities
for WI Woodworking Millwork Firm**

**Woodworking Millwork Firm
Wisconsin**

Senior Secured Credit Facilities

\$2,500,000

\$600,000 Revolving Line of Credit

\$400,000 Equipment Term Note

\$1.5MM Real Estate Loan

**Finance the Purchase of Assets of the Company
and Support Working Capital**

*The undersigned acted as exclusive financial advisor
to the company on this transaction.*



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THE ENGAGEMENT

A high end woodworking millwork firm was seeking to obtain financing to purchase the assets of the Company from its senior lender. The Company had been negatively impacted by a fire and fraud by a former partner and was experiencing tight liquidity. A very experienced Executive Coach and Turnaround Advisor was brought in to assist the Company. He put together a transaction to purchase the assets of the Company and raised \$1.2 MM of equity to partially finance the transaction. The Company retained Concord as its exclusive financial advisor to arrange the debt financing portion of the transaction and identify a Bank that understood the Company's business and objectives.

THE CONCORD CLOSE

Concord quickly identified the most appropriate senior lenders for the Company and prepared a detailed memorandum summarizing the key aspects of the Company, coupled with setting up a data room with all pertinent information for select lenders. Concord conducted a targeted and efficient deal process with regional and national asset-based lenders along with a host of real estate lenders. Concord procured multiple competitive proposals for the transaction. The Company was able to achieve its objective of obtaining an attractive financing structure with a regional bank that can support its senior debt needs including a revolving credit facility, a term loan, and a real estate mortgage. The Company's owner and management team were impressed with Concord's proven process, the resulting financing structure, and the attractive economics of the transaction.

ABOUT:

Middle market companies seeking access to debt capital require a trusted advisor to help them navigate the often convoluted financing process. Concord's clients rely on our broad financial expertise and deep relationships with a wide range of capital providers in offering tailored debt financing solutions that result in significant savings of time and money for our clients. Concord has closed 90% of its retained assignments and more than 140 successful transactions totaling over \$1.2 Billion since its inception in 2001.

ConcordFinancialAdvisors.com



Experts at Sourcing Debt Capital

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