

## Concord Secures \$13,000,000 of Senior Secured Credit Facilities for Quadrant 4 System Corporation

 **Vertical Cloud  
Platform as a Service**

Senior Secured Credit Facilities  
**\$10,000,000**  
Revolving Line of Credit

**\$3,000,000**  
Senior Secured Cash Flow Term Loan

  
**Refinance Existing Debt and  
Support Working Capital**

The undersigned acted as exclusive financial advisor to the company on this transaction.

  
**CONCORD**  
FINANCIAL ADVISORS LLC

[ConcordFinancialAdvisors.com](http://ConcordFinancialAdvisors.com)

*"Concord's relationships in the senior credit markets were instrumental in securing a new credit facility. They guided us through the entire process and proved invaluable to our team. We are extremely happy with the new senior facility, and look forward to growing our business in partnership with the Midcap Financial, LLC team."*

Dhru Desai - Chairman

### THE ENGAGEMENT

Concord Financial Advisors, LLC ("Concord") announces the closing of \$13,000,000 of Senior Secured Credit Facilities for Quadrant 4 System Corp ("QFOR" or the "Company") in Rolling Meadows, IL. The Company is a SMAC (Social, Mobile, Analytics and Cloud) technology company offering state-of-the-art PaaS (Platform as a Service) and SaaS (Software as a Service) solutions in Healthcare, Media and Retail.

The Company was seeking to refinance its existing working capital factoring lender, \$3,000,000 of mezzanine financing and secure incremental capital for growth. The company retained Concord to run the refinancing process and secure a new senior lender that can grow with the Company.

### THE CONCORD CLOSE

Concord quickly understood the story of the credit and presented the opportunity to a variety of asset-based lenders across the U.S. Critical to the transaction was refinancing the existing mezzanine financing.

Concord secured a market based asset-based credit facility from MidCap Financial, LLC that included a \$3,000,000 senior term loan. The new facility greatly improves the Company's cost of capital and provides ample availability to accommodate the Company's growth projections.

#### ABOUT:

Concord Financial Advisors is a financial intermediary specializing in private placements of senior debt and subordinated debt/mezzanine financing for middle market companies. We leverage our knowledge, experience and relationships to provide the best financing solutions for your unique credit situation. Concord has closed 90% of its retained assignments and more than 140 successful transactions since inception in 2001.  
[ConcordFinancialAdvisors.com](http://ConcordFinancialAdvisors.com)



*Experts at Sourcing Debt Capital*

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