

## Transportation and Logistics Company Secures \$6,958,000 Million Senior Secured Credit Facilities

### Transportation & Logistics Company Indiana

#### Senior Credit Facilities

**\$6,958,000**

**\$3,500,000 Revolving Line of Credit**

**\$1,808,000 M&E Term Loan**

**\$1,000,000 CAPEX Line of Credit**

**\$650,000 Real Estate Mortgage**

#### Refinance Existing Debt & Support Working Capital

*The undersigned acted as exclusive financial advisor  
to the company on this transaction.*



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"We struggled to find replacement financing and Concord quickly identified the right lenders for us. We are very happy with our new bank and are excited to focus our energies on growing our business"

President  
Transportation and Logistics Company

#### THE ENGAGEMENT

A transportation and logistics company (the "Company") provides over the road transportation, logistics, freight management and warehousing solutions to a variety of customers and industries. The Company has a credit facility with a bank that is acquired and the facility is not renewed. The Company is struggling to secure new financing and its conversations with multiple traditional lenders and a variety of finance companies are unsuccessful. After being introduced to the Company, Concord's assessment of the situation is that the Company is financeable due to its collateral coverage, recent financial performance and experienced management team. The Company subsequently retains Concord to search for and secure new financing.

#### THE CONCORD CLOSE

Concord quickly identifies the three most appropriate lenders for the Company's credit profile and secures a traditional bank asset-based credit facility for the Company including a \$1,000,000 million Capex line to purchase new M&E and upgrade its fleet of tractors.

Concord is currently securing additional incremental liquidity via a SBA 7(a) loan against the Company real estate and expects to close the follow-up transaction in the next 30 days.

#### ABOUT:

Concord Financial Advisors is a financial intermediary specializing in private placements of senior debt and subordinated debt/mezzanine financing for middle market companies. We leverage our knowledge, experience and relationships to provide the best financing solutions for your unique credit situation. Concord has closed 90% of its retained assignments and more than 110 successful transactions since inception in 2001.

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*Experts at Sourcing Debt Capital*

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